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# PARETO BANK

## Financial Results

First Quarter 2020

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 Pareto bank  
Projektbanken

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# FIRST QUARTER 2020 COVID-19 HIGHLIGHTS

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- 1** Contingency plans were implemented on March 9, where most of the bank's employees were placed in home offices. Stable operations with no major challenges. No known cases of Covid-19.
- 2** A strong and supportive culture has ensured a motivated team that has performed impressively despite highly challenging circumstances.
- 3** Economic developments associated with Covid-19 have led to IFRS 9 model driven impairments of NOK 40.3m. There is a high level of uncertainty in these models.
- 4** Increased credit spreads and falling long interest rates have led to negative fair value on financial instruments of NOK 19.1m.
- 5** A review of all credit commitments with focus on liquidity and short-term measures has provided a good understanding of challenges in the short run. Loans under the SME loan program granted.
- 6** Close follow-up of customers with focus on liquidity. New loans are granted, and naturally a more restrictive credit practice has been introduced. Selective new sales activity.

# FIRST QUARTER 2020 HIGHLIGHTS

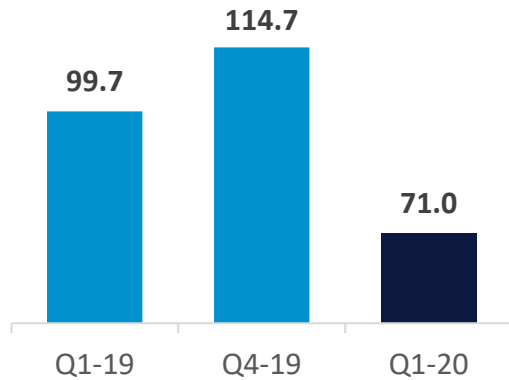
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- 1 Profit after tax NOK 71.0m (NOK 99.7m).
- 2 Return on equity after tax 8.8 % (16.6%).
- 3 Net interest income of NOK 183.9m (NOK 162.6m) due to lending growth, stable lending interest income and fee income.
- 4 Solid lending growth of NOK 342m (NOK 412m) to a total lending volume of NOK 13,503m (NOK 12,065m) coming from both real estate and corporate financing.
- 5 Impairments and losses of NOK 40.3m (NOK 1.0m). Increased impairments driven by IFRS 9 model estimates. High level of uncertainty associated with Covid-19 and future economic development.

# KEY FIGURES

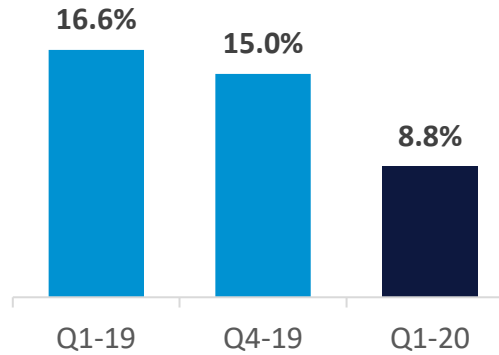
## Profit after tax

NOKm



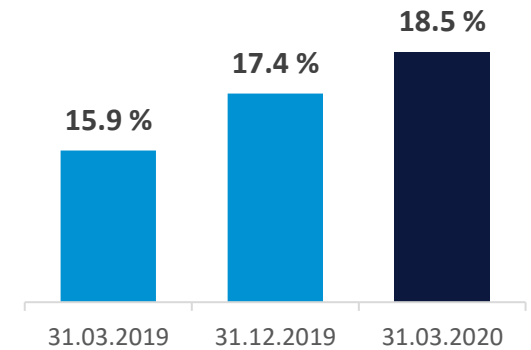
## Return on Equity

Excluding AT1 capital and interest



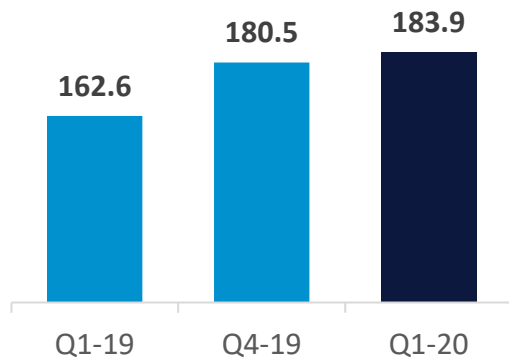
## CET1 ratio

Standard model

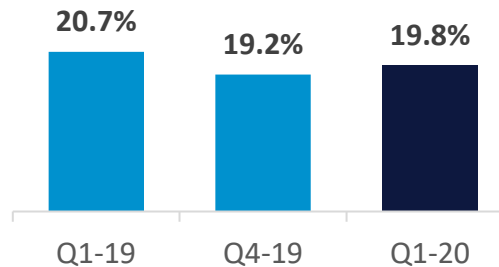


## Net interest income (NOKm)

NOKm

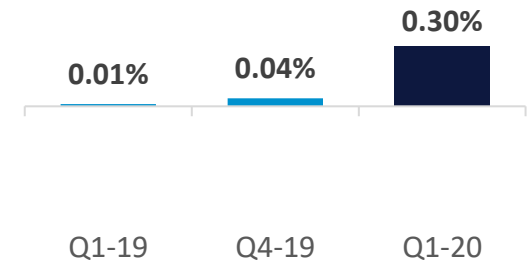


## Cost/income ratio



## Loss ratio

Quarterly write-downs and losses over average net loans



# PARETO BANK AND COVID-19 (I)

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## Q1-2020

- Dialogue with all major customers since outbreak of the Covid-19 pandemic.
- Performed an initial review of all commitments with focus on liquidity and short-term measures.
- An increase in the number of customers on watch list.
- A good understanding of customers' challenges in the short run.
- Seven customers have been granted loans under the state-guaranteed SME loan program.
- Covenants and terms on some loans have been waived.
- No individual write-downs due to Covid-19 in Q1-2020.
- No increase in non-performing or impaired loans due to Covid-19 in Q1-2020.
- Increased impairments driven by IFRS 9 model estimates. High uncertainty associated with future economic development.
- The flexibility embedded in the regulatory framework has been used and not a mechanistic approach. Prudential classification of credits in stages under IFRS 9 taking into account mitigating factors.

## Q2-2020

- A comprehensive review of all loans in progress. Changes in internal credit scores will affect loan impairments in Q2-2020.
- Customers' liquidity concerns will increase as time goes by.
- Asset values are expected to decline, and a cautious approach to future asset value estimates must be applied.

# PARETO BANK AND COVID-19 (II)

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## RESIDENTIAL PROPERTY FINANCING

- Review of portfolio with focus on unsold units and liquidity.
- Comfortable level of pre-sale and exposure to unsold units.
- One customer has been granted loan under the state-guaranteed SME loan program.
- Demand for the SME loan program is expected to increase if sales of new-builds decline rapidly.

## COMMERCIAL PROPERTY FINANCING

- Review of portfolio with focus on financing structure, tenants and liquidity.
- Majority of the customers is considered not to be affected now, but a continued shutdown will have negative effects on tenants' ability to pay rent.
- Demand for the SME loan program is expected to increase as negative effects gradually materialize.

## CORPORATE FINANCING

- Some customers have an acute shortage of liquidity as their business model have experienced a sharp drop in revenues due to Covid-19.
- Six customers have been granted loans under the state-guaranteed SME loan program in April and a few more loans will be granted in May.

## SHIPPING FINANCING

- Smooth sailing so far. All loans are compliant.
- No offshore exposure.

# FLEXIBILITY FROM HIGH LENDING BOOK TURNOVER

## LENDING GROWTH IN H1-2020

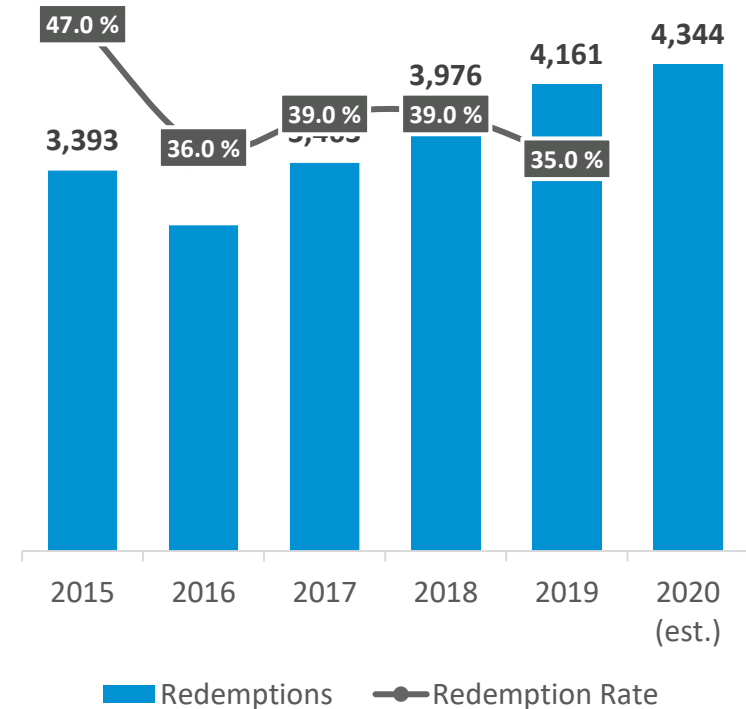
Strong pipeline combined with state-guaranteed SME loans to support existing customers increased lending volume.

## HIGH TURNOVER

Annual loan redemptions of 35 - 45 %.  
Provides flexibility in capital management.  
Some redemptions may be delayed due to late project completion.

## FLAT LENDING GROWTH IN H2-2020

Little new sales activity combined with high rate of redemptions mean lending volume is expected to gradually fall in H2-2020.





# WELL-POSITIONED FOR ROUGH WATERS

## HANDS-ON, RELIABLE AND EXPERIENCED WITH CLOSE CUSTOMER RELATIONSHIPS

Review of all loans and close monitoring of credit risk.

## ROBUST CAPITAL POSITION TO ABSORB LOAN LOSSES

Robust capital position with a leverage ratio of 16.5 %. Profitability with a ROE above 14 % for six consecutive years is the first line of defence against losses.

## FLEXIBILITY FROM HIGH LENDING BOOK TURNOVER

High lending book turnover gives flexibility to manage lending volume, risk and capitalization and thereby also the capital necessary to support customers.

## DIVERSIFIED FUNDING STRUCTURE AND STABLE DEPOSIT RATE

Solid liquidity situation with a high volume of surplus liquidity and a good mix between customer deposits and market financing.

## SOLID UNDERLYING BUSINESS MODEL

Stable net interest rate margin, continued tight cost control and high operational efficiency.



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# INCOME STATEMENT

## P&L (NOKm)

	Q1-20	Q1-19	2019
Net interest income	183.9	162.6	680.5
Net other operating income	-16.9	6.2	11.8
<b>Total net income</b>	<b>167.1</b>	<b>168.8</b>	<b>692.3</b>
<b>Total operating expenses</b>	<b>33.1</b>	<b>35.0</b>	<b>138.0</b>
Operating profit before impairments and losses	<b>134.0</b>	<b>133.9</b>	<b>554.3</b>
Impairments and losses on loans and guarantees	40.3	1.0	29.7
<b>Pre-tax operating profit</b>	<b>93.7</b>	<b>132.9</b>	<b>524.5</b>
Tax expense	22.7	33.2	126.9
<b>Profit for the period</b>	<b>71.0</b>	<b>99.7</b>	<b>397.6</b>
<i>Earnings per share (NOK)</i>	<i>0.97</i>	<i>1.67</i>	<i>5.57</i>
<i>Return on equity</i>	<i>8.8%</i>	<i>16.6%</i>	<i>14.3%</i>
<i>Cost/income ratio</i>	<i>19.8%</i>	<i>20.7%</i>	<i>19.9%</i>

Interest income increase due to lending growth of NOK 342 mill., healthy lending margins and fee income.

Covid-19 has caused credit spreads to increase dramatically and long interest rates to fall. This led to a negative change in fair value of financial instruments of NOK -19.1m (NOK 4.4m). Other operating income excluding financial instruments was NOK 2.2m (NOK 1.8m).

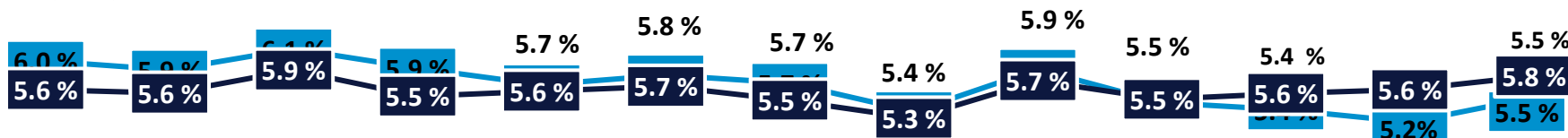
Cost/income ratio of 19.8 %. Large average commitment size per FTE, tight cost control and efficient processes.

Increased impairments due to changes in IFRS 9 model following the Covid-19 pandemic. Impairments were NOK 40.3m (NOK 0.1m) in Q1-2020.

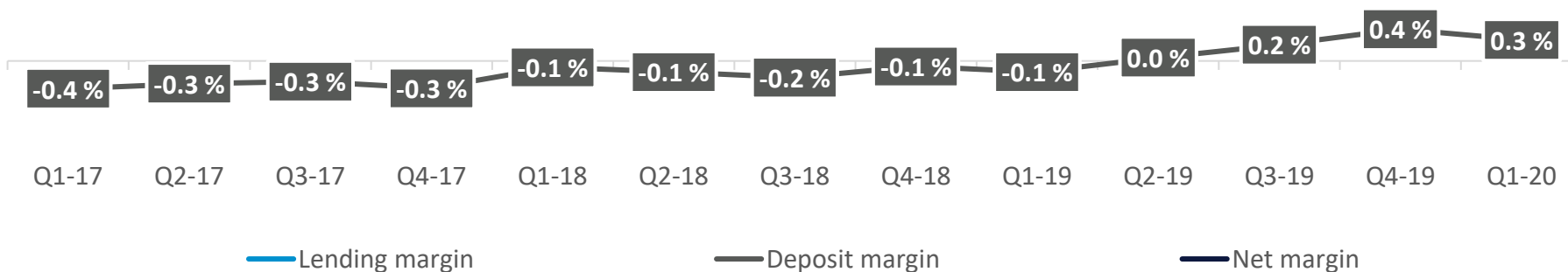
# DEVELOPMENT IN NET INTEREST MARGIN

## Net interest margins

Percent interest income including amortizations and fees over 3M Nibor;  
Cost of deposits of average volumes over average 3M Nibor in period



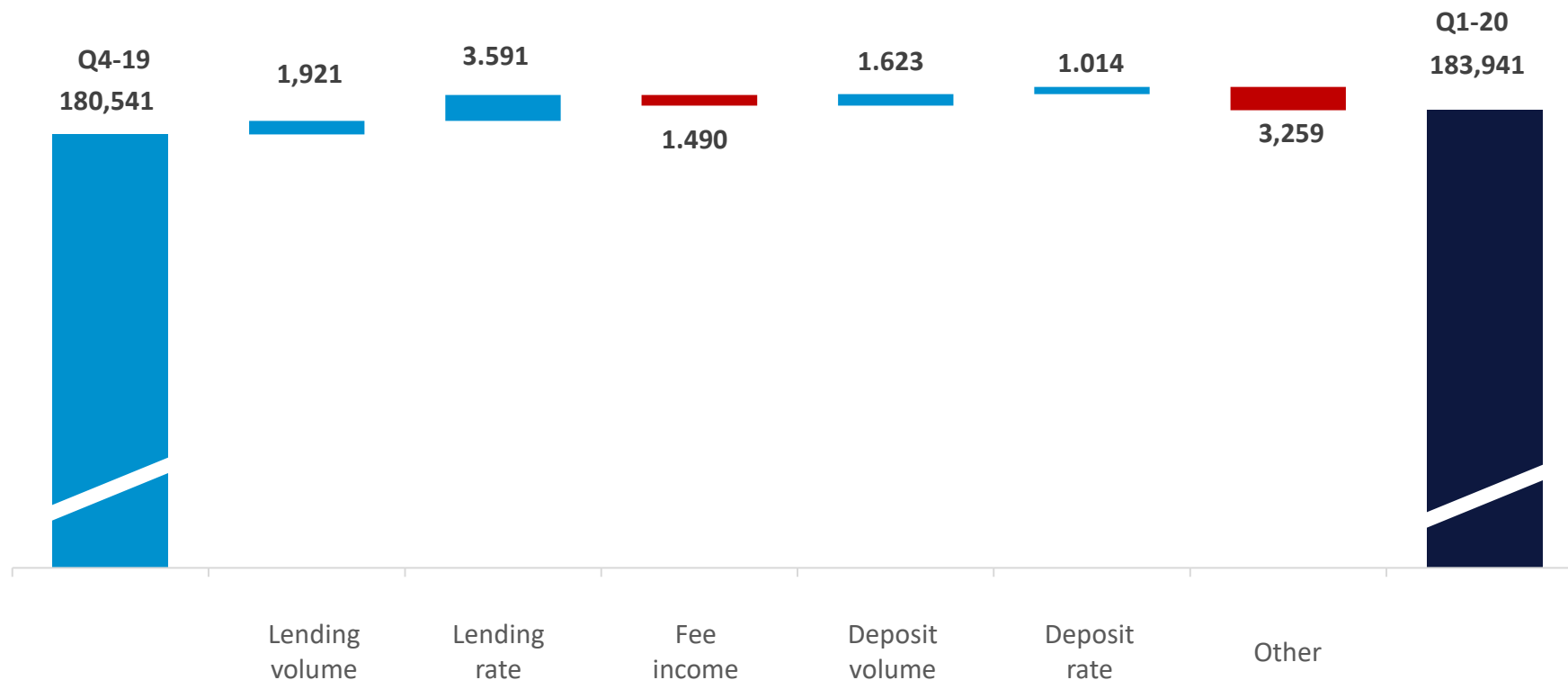
- Decline in Nibor in March has a positive effect on lending margin while it reduces the deposit margin.
- This effect is expected to continue in Q2-2020.
- Lending rates will be under pressure due to lower market rates.
- Costs of market funding have increased.
- Fee income is healthy and in line with the previous quarter.



# QUARTERLY CHANGE IN NET INTEREST INCOME

## Net interest income

Changes in net interest income (NOK 1,000)



# COVID-19 AND IFRS 9

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## MODEL ESTIMATES MADE UNDER GREAT UNCERTAINTY

Impairments are determined based on Expected Credit Loss in accordance with IFRS 9. The consequences of Covid-19 are unknown and model estimates are therefore highly uncertain.

## MAIN COMPONENTS OF IFRS 9 MODEL

- Classification of commitments.
- Migration of existing commitments from stage 1 to stage 2 or 3.
- Changes in macroeconomic scenarios and their probabilities.
- Individual write-downs in stage 3.

An initial review of all commitments have been performed. A comprehensive review is in progress. Changes in the internal credit scores will affect loan impairments.

## MIGRATION FROM STAGE 1 TO STAGE 2 OR 3

Sound judgement rather than mechanical rules is used to determine whether a commitment should be migrated to stage 2 or 3. Migration is based on whether there is a significant increase in credit risk over the lifetime of the loan. Payment default or forbearance due to temporary liquidity issues arising from Covid-19 are not sufficient to migrate a commitment. This is in accordance with guidelines from the Norwegian FSA, EBA and ESMA.

## MACROECONOMIC SCENARIOS

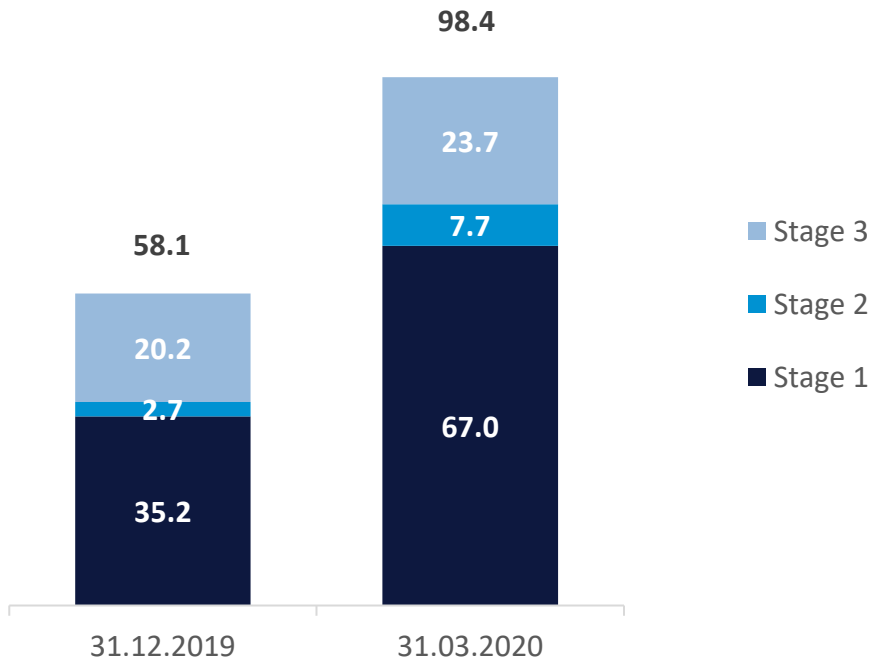
Macroeconomic scenarios have been expanded to include a new worst-case scenario. Probabilities for negative outcomes have been increased, while still allowing for possible positive outcomes.

# QUALITY OF LOAN PORTFOLIO

## Impairments and losses according to IFRS 9

NOKm

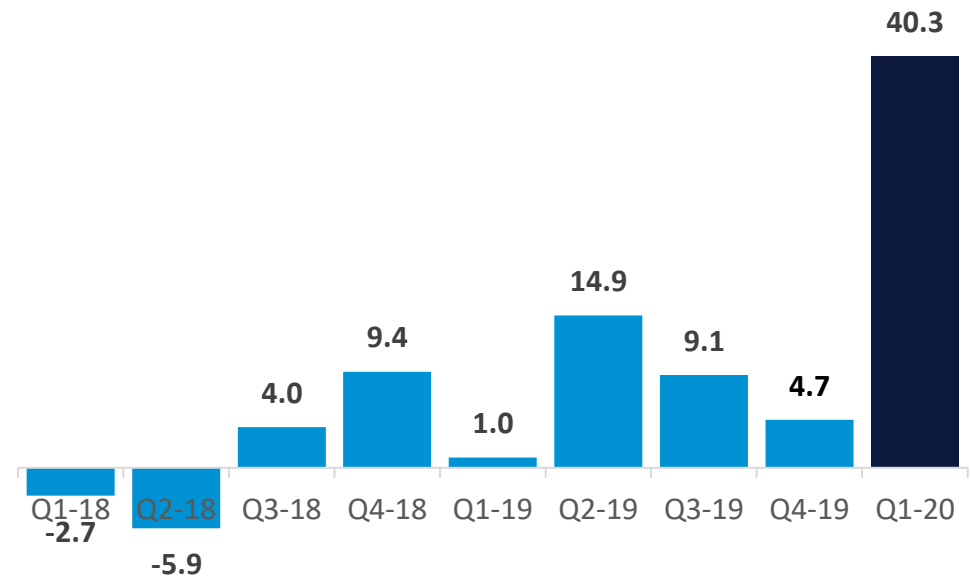
Impairments and losses  
NOK 40.3m



## Impairments and losses on loans & guarantees

NOKm

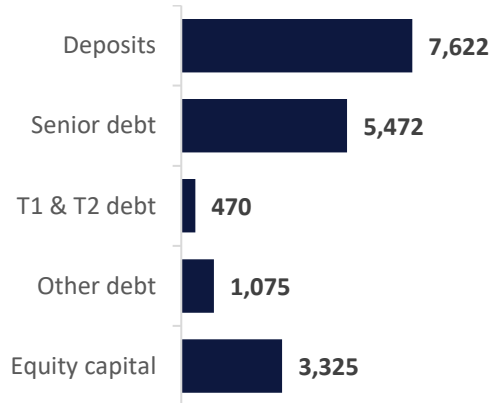
- Model driven impairments of NOK 36.8m
- Individual write-downs of NOK 3.5m
- No write-offs in Q1-2020



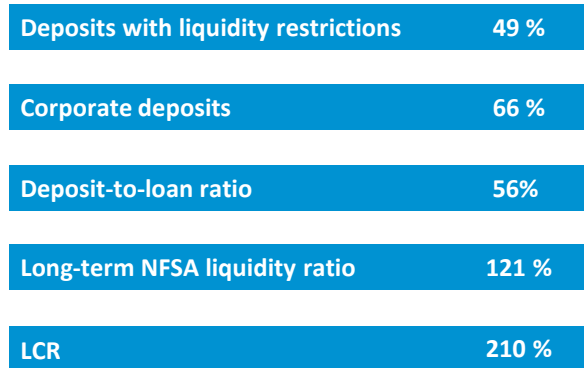
# FUNDING

## Sources

NOKm



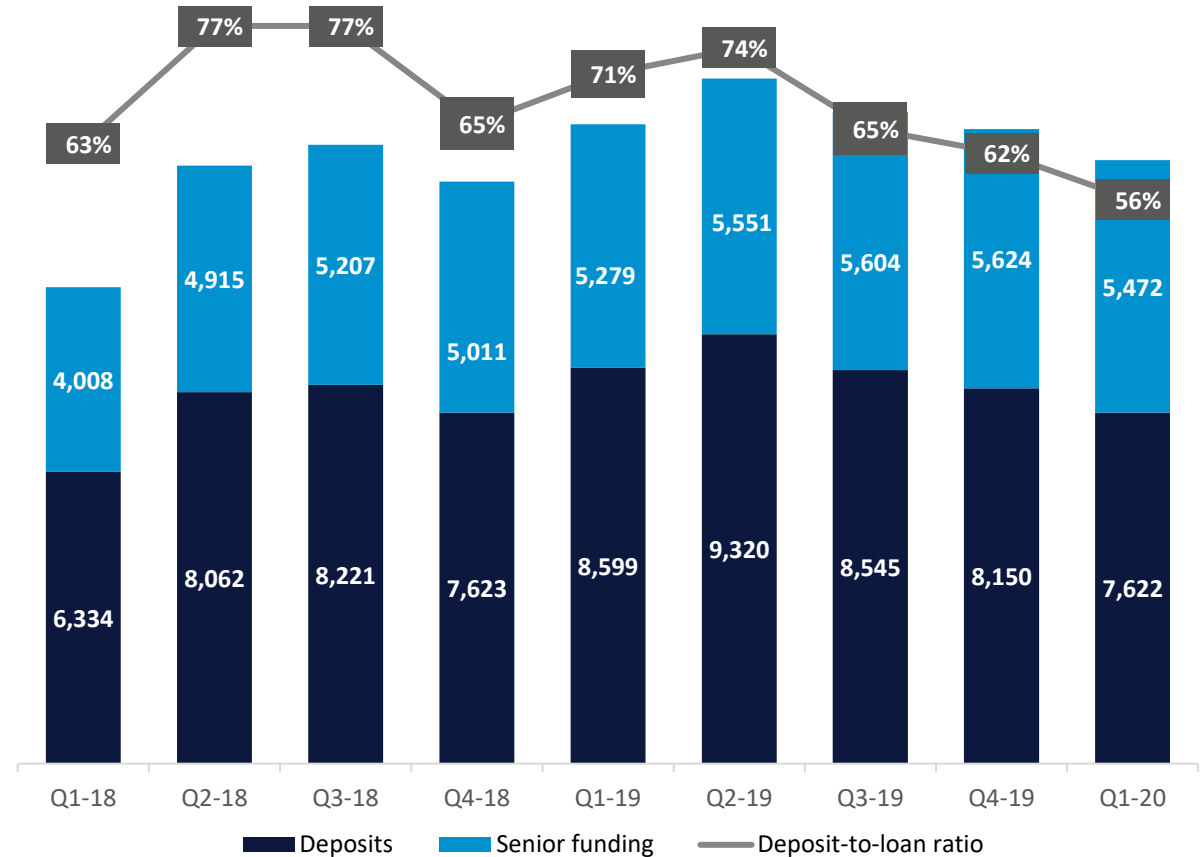
## Key ratios



## Deposits & senior debt

NOKm,

Percent customer deposits of net lending to customers





# REDUCED MINIMUM CET1 REQUIREMENTS

## COUNTERCYCLICAL BUFFER LOWERED

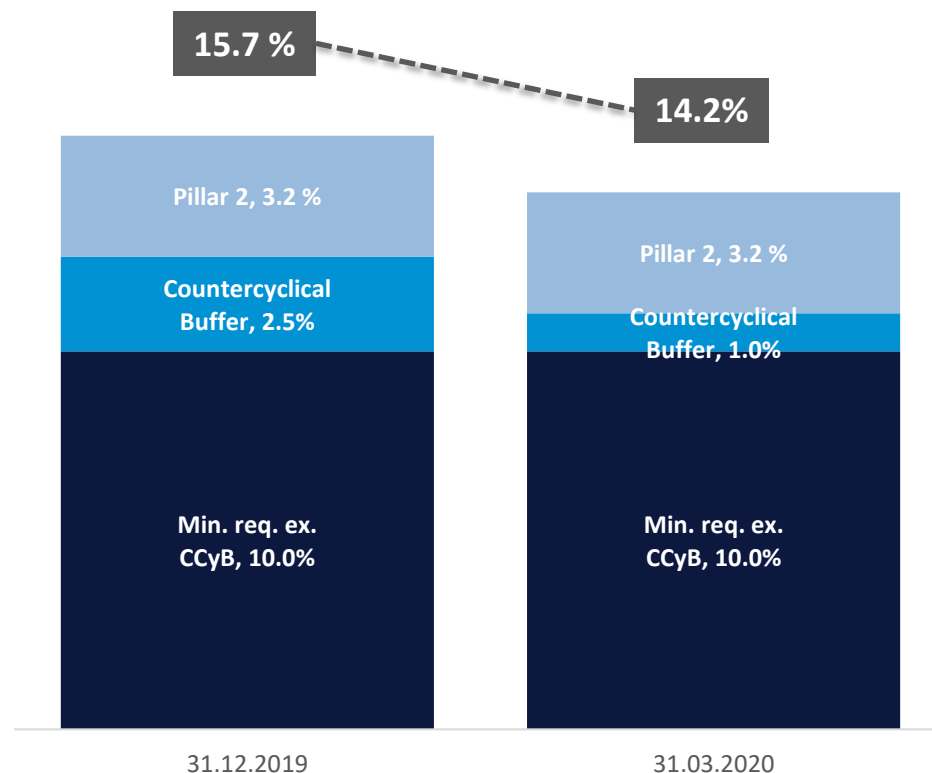
The Department of Finance lowered the countercyclical capital buffer (CCyB) from 2.5 % to 1.0 % to support banks' ability to give loans to customers affected by Covid-19.

## MINIMUM REQUIREMENT 14.2 %

This lowers Pareto Bank's minimum requirement for CET1 to 14.2 % including Pillar 2.

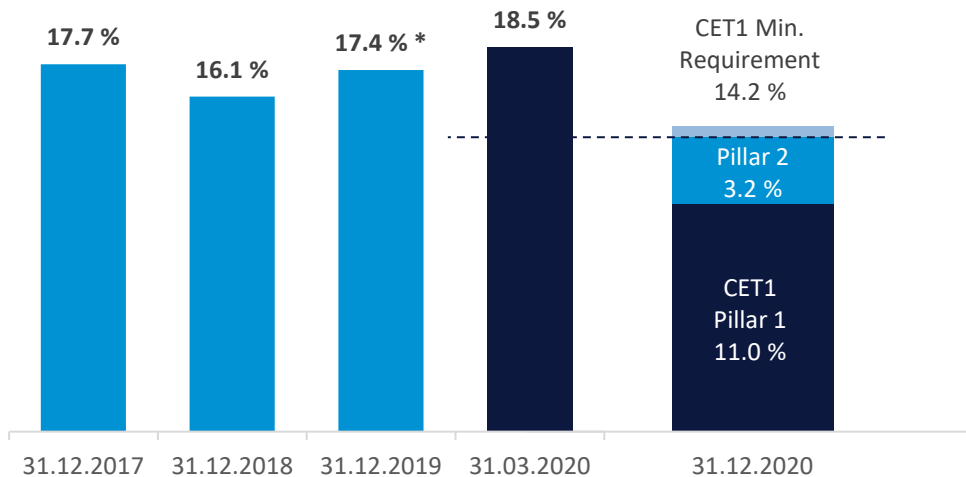
## FUTURE REQUIREMENTS UNCERTAIN

A future increase in CCyB may not be announced before Q1-2021 and would normally not be put into force until Q1-2022. The planned increase to the systemic risk buffer is uncertain.

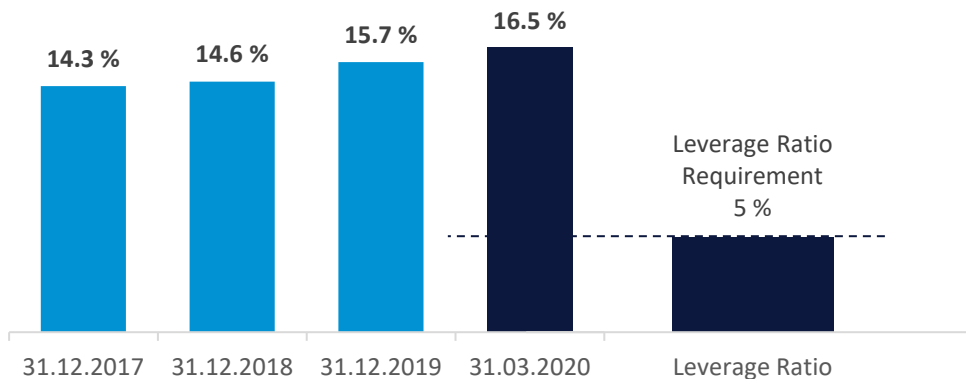


# CAPITAL

## Core equity tier 1 ratio (CET1 ratio)



## Leverage ratio



## Key comments

- Profitability, capital reserves and a strong leverage ratio make the bank robust against potential losses and provide the capacity to meet customers' needs in a challenging economic environment.
- A dividend of NOK 2.80 was proposed by the Board of Directors in February. Following contact by the FSA, the board changed its proposal to delay the payout of dividend for 2019. The AGM gave the Board authorization to pay out a dividend for 2019 of up to NOK 2.80 at a later date.
- Pareto Bank is expected to undergo a pillar 2 supervisory review (SREP) in H2-2020.
- The long-term capital target of 17.7 % will be reviewed following the pillar 2 review and a clarification of future capital buffer requirements.

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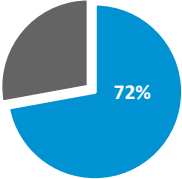
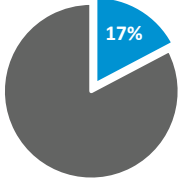
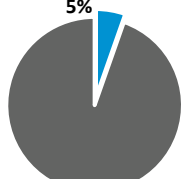
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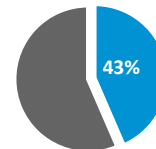
# A NICHE PLAYER FINANCING MEDIUM SIZED ENTERPRISES

BUSINESS AREAS	FOCUS	CREDITS / CUSTOMERS	EXPOSURE	SWEET SPOT
<b>Real estate</b>	The specialized real estate developer bank for Eastern Norway and larger Norwegian cities.	Land acquisition financing Property construction facilities Commercial property financing	 <p>NOKm 11,903</p>	<b>NOKm 50-100</b> <b>1-3 yrs</b>
<b>Corporate</b>	A provider of tailor-made financing solutions.	M&A loans Bridge loans Investment loans Working capital facilities Securities financing	 <p>NOKm 2,852</p>	<b>NOKm 20-50</b> <b>1-3 yrs</b>
<b>Shipping</b>	Norwegian ship owners, family offices and the investment project market.	First priority financing	 <p>NOKm 889</p>	<b>USDm 10-20</b> <b>3-5 yrs</b>

# EXPOSURE PER BUSINESS AREA

NOKm gross exposure

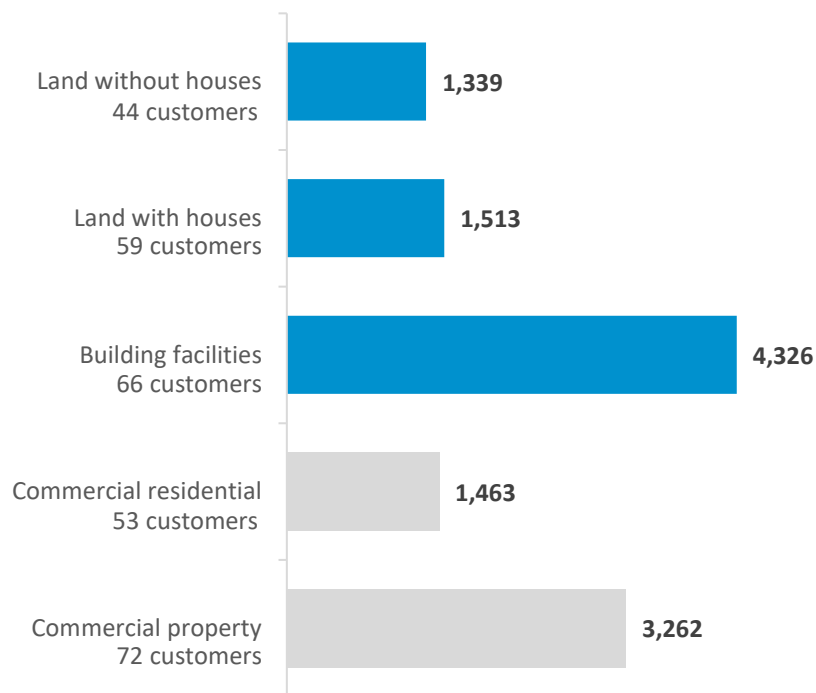




## Real estate credit exposure

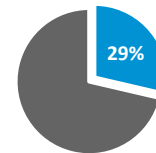
Σ = NOK 11,903m

NOKm of gross exposure



## Key comments residential property

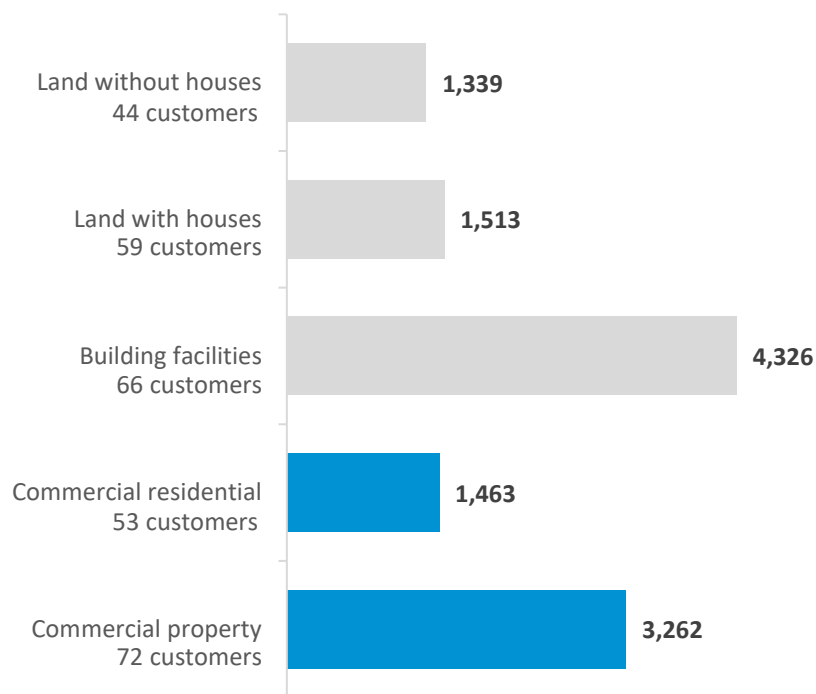
- 169 customers with average commitment size NOK 43m.
- 34 % exposure in Oslo, 54 % exposure in Viken.
- Review of portfolio with focus on unsold units (building facilities) and liquidity (land financing).
- Good liquidity situation for approximately NOK 2.195 or 80 % of the land acquisition loans.
- 49 different residential property projects (NOK 3,152m) in progress equaling the construction of 1,022 units.
- Comfortable level of pre-sale with 661 units (65 %) sold. In line with pre-sale requirement of 50 %.
- 36 projects to be completed in 2020, but delays may occur due to e.g. shortage of labour, delayed deliveries or lack of deliveries.
- Inspection of all major sites. No delays so far. Infection control measures in place.



## Real estate collateral exposure

Σ = NOK 11,903m

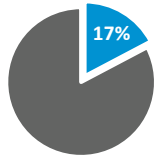
NOKm of gross exposure



The category *commercial residential* comprises residential property for rent, while the category *commercial property* is made up of 1<sup>st</sup> and 2<sup>nd</sup> priority financing of commercial real estate. No project risk associated with financing of commercial residential.

## Key comments commercial property

- 125 customers and average commitment size NOK 38m.
- 41 % of the commercial property exposure in Oslo and 11 % in Stavanger and Vestlandet.
- Review of portfolio with focus on tenant structure and liquidity.
- Majority of the customers are considered not to be affected now.
- A continued shutdown of the economy will have negative effects on tenants' ability to pay rent. This will be challenging for some customers as their liquidity will be strained.

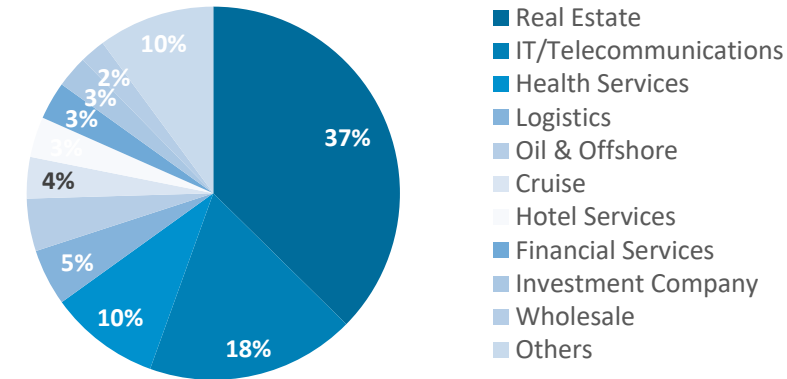
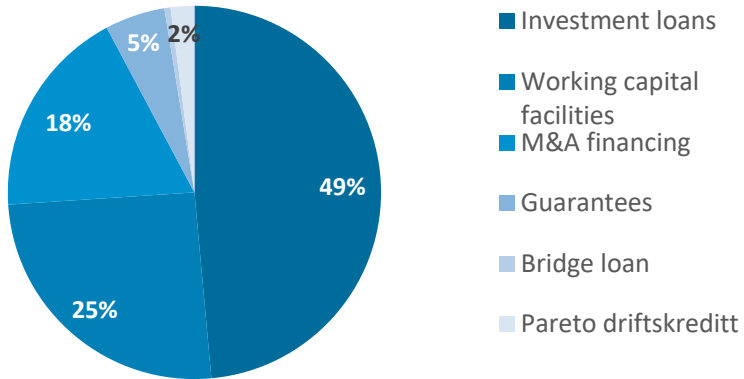


## Corporate financing exposure (NOKm)

Σ = NOK 2,852m

## Key comments

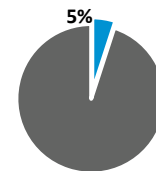
*NOKm of gross exposure*



- 107 customers, average commitment size NOK 27m, largest exposure NOK 185m.
- Exposure diversified on products and sectors.
- Every customer has been contacted in order to understand the effect of Covid-19 on the customers' business models.
- Some customers have experienced an immediate and sharp drop in revenue.
- Some customers have drawn on existing working capital facilities to secure liquidity.
- Six customers have been granted loans under the state guaranteed SME loan program in April and several loans will be granted in May.
- No customers in breach on Pareto Driftskredditt (receivables financing) or securities financing.



# SHIPPING | CREDIT UPDATE

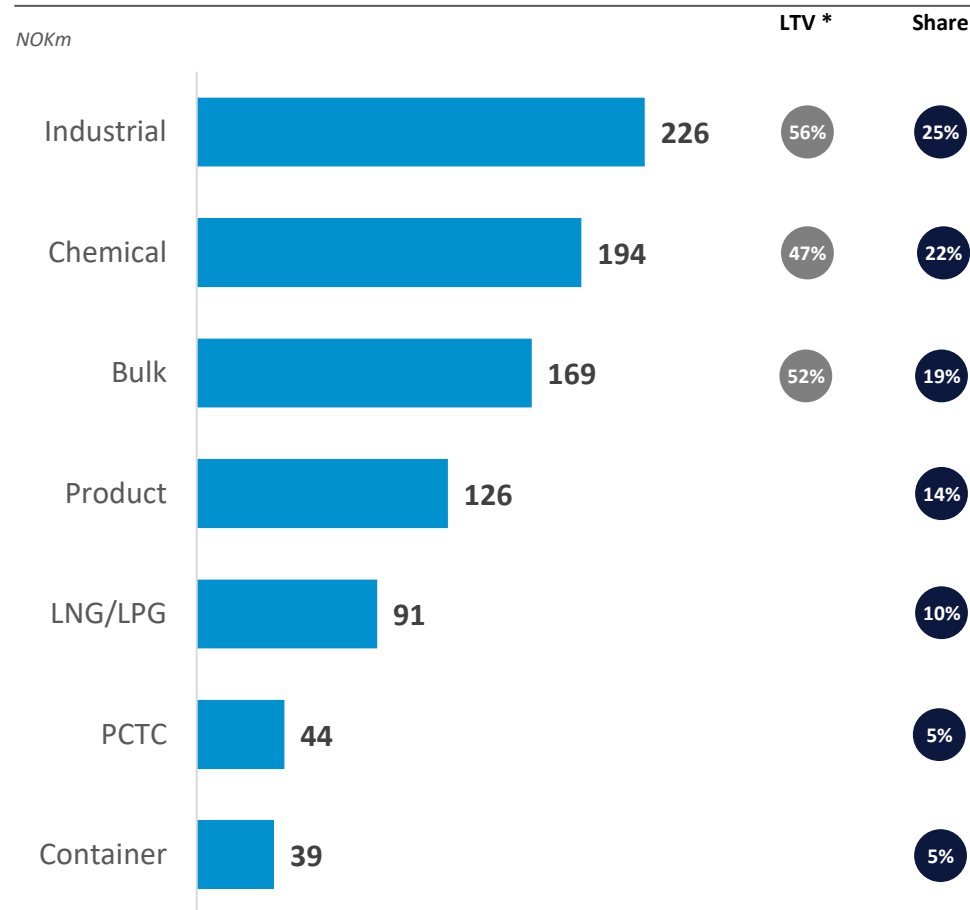


## Key comments

- 16 customers and 25 vessels.
- Largest exposure USD 19.4m and average commitment size USD 5.0m.
- Only shipping, no offshore exposure.
- Average LTV of the portfolio is 52 %.
- All customers are compliant with minimum cash clauses.
- Impact on the portfolio related to Covid-19 has so far been manageable.

## Shipping credit exposure & loan to value

Σ = NOK 889m



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# MARKET OUTLOOK AND ACTIVITY

## IN GENERAL

- Low visibility and high uncertainty regarding the consequences of Covid-19 and the economic development.
- A long-term shutdown of the Norwegian economy will have substantial negative effects on all markets. Customers are awaiting the economic development.
- Close follow-up of watch list and existing customers with focus on liquidity.
- A more restrictive credit practice has been introduced. New loans are granted, but sales activity is selective.
- Lending volume is expected to gradually fall in H2-2020 as a result of high loan turnover and selective new sales activity.



## RESIDENTIAL PROPERTY DEVELOPMENT FINANCING

- The largest threat within development financing is a complete lack of sales of newbuilds. Projects in progress must be completed. Unsold units can be rented out. Projects without a satisfactory pre-sale will be postponed. The liquidity situation of developers will be critical.

## COMMERCIAL PROPERTY FINANCING

- Implications for borrowers depend on the length of the shutdown and the effect of the relief measures adopted by the authorities. A long term shutdown will hurt liquidity as tenants will demand reduction in rents and some will go bankrupt. The liquidity situation of borrowers will be critical.

## CORPORATE FINANCING

- The effect of the relief measures adopted by the authorities is critical for those customers that have experienced an immediate drop in revenues. Long-term, the liquidity situation of all borrowers is critical.

## SHIPPING FINANCING

- Lower volumes related to disruptions in demand, production and logistic chains.
- Operational challenges due to infection control measures.
- Shortage in land-based storage capacity for oil and oil products has had positive effects on tank earnings.

# MAINTAINING LONG-TERM AMBITIONS

	LONG-TERM AMBITION	OUTLOOK FOR 2020
RETRUN ON EQUITY	<b>15.0 %</b>	Long-term ambition set aside in 2020. ROE will be affected by higher impairments and loan losses due to Covid-19. The net interest rate margin is under pressure. Continued tight cost control and good operational efficiency support ROE.
CAPITAL ADEQUACY	<b>17.7 %</b>	Solid capitalisation. High lending book turnover gives flexibility to reduce lending volume and thereby improve capitalisation when needed. The long-term capital target of 17.7 % will be reviewed following the pillar 2 evaluation and a clarification of future capital buffer requirements.
DIVIDEND POLICY	<b>50 % or more</b>	Unchanged dividend policy with the intention to pay out 50 % or more. The Board has been given authorization to distribute up to 50 % or NOK 2.80 per share of the 2019 profits.

# APPENDIX

# LARGEST SHAREHOLDERS AS OF 2 APRIL 2020

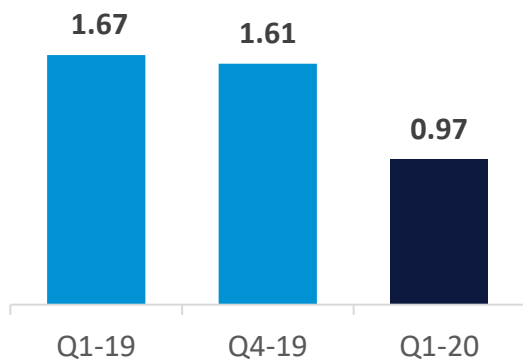
#	Investor	02 April 2020	
		# of shares	% total
1	Pareto AS	13,423,610	19.22 %
2	AF Capital Management AS	6,943,049	9.94 %
3	Hjellegjerde Invest AS	2,800,000	4.01 %
4	K11 Investor AS	2,595,492	3.72 %
5	Rune Bentsen AS	2,595,491	3.72 %
6	Landkreditt Utbytte	2,240,000	3.21 %
7	Svemorka Holding AS	1,980,568	2.84 %
8	Kolberg Motors AS	1,725,000	2.47 %
9	Verdipapirfondet Holberg Norge	1,250,000	1.79 %
10	Dragesund Invest AS	1,146,564	1.64 %
11	OM Holding AS	1,140,351	1.63 %
12	Lombard Int Assurance S.A.	900,820	1.29 %
13	Verdipapirfondet Fondsfians Norge	900,000	1.29 %
14	Sjøinvest AS	800,000	1.15 %
15	Profond AS	779,918	1.12 %
16	Hausta Investor AS	700,000	1.00 %
17	Bergen Kommunale Pensjonskasse	625,000	0.89 %
18	Salt Value AS	602,958	0.86 %
19	Catilina Invest AS	598,501	0.86 %
20	Danske Invest Norge Vekst	575,000	0.82 %
<b>Sum TOP 20</b>		<b>44,322,322</b>	<b>63.45 %</b>
<b>Other shareholders</b>		<b>25,529,408</b>	<b>36.55 %</b>
<b>Total</b>		<b>69,851,730</b>	<b>100.00 %</b>

- The Company has 69,851,730 shares outstanding after the private placement. One class of shares where each share carries one voting right.
- Diversified investor base with 3,444 shareholders.
- The top 10 and 20 investors hold 53% and 63% of the shares respectively.
- Employees in Pareto Bank own 1.7%.
- Top management in the Pareto Group owns 2.9%.
- All employees are covered by an annual bonus compensation scheme settled in Pareto Bank shares.

# THE SHARE

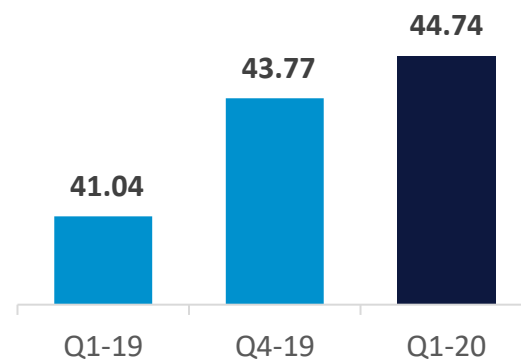
## Earnings per share

NOK



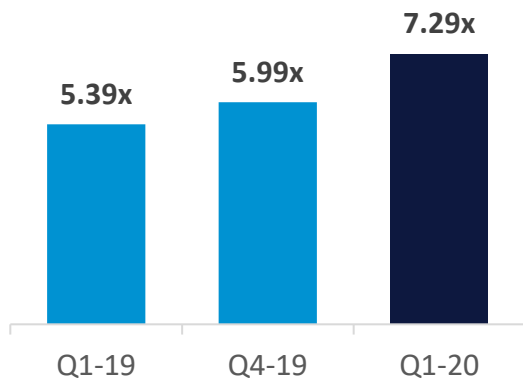
## Book equity per share

NOK



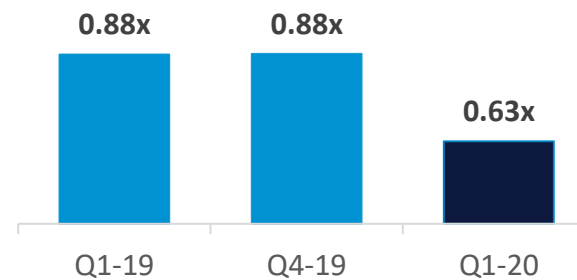
## Price / Earnings

NOK, Share price 28.4



## Price / Book

NOK, Share price 28.4



# QUARTERLY INCOME STATEMENT

## P&L (NOKm)

	Q1-20	Q4-19	Q3-19	Q2-19	Q1-19
Net interest income	183.9	180.5	173.0	164.4	162.6
Net other operating income	-16.9	7.6	-2.9	0.9	6.2
<b>Total net income</b>	<b>167.1</b>	<b>188.2</b>	<b>170.1</b>	<b>165.2</b>	<b>168.8</b>
<b>Total operating expenses</b>	<b>33.1</b>	<b>36.1</b>	<b>32.2</b>	<b>34.7</b>	<b>35.0</b>
Operating profit before impairments and losses	134.0	152.0	137.8	130.5	133.9
Impairments and losses on loans and guarantees	40.3	4.7	9.1	14.9	1.0
<b>Pre-tax operating profit</b>	<b>93.7</b>	<b>147.3</b>	<b>128.7</b>	<b>115.6</b>	<b>132.9</b>
Tax expense	22.7	32.6	32.2	28.9	33.2
<b>Profit for the period</b>	<b>71.0</b>	<b>114.7</b>	<b>96.5</b>	<b>86.7</b>	<b>99.7</b>
<i>Earnings per share (NOK)</i>	<i>0.97</i>	<i>1.61</i>	<i>1.34</i>	<i>1.23</i>	<i>1.67</i>
<i>Return on equity</i>	<i>8.8%</i>	<i>15.0%</i>	<i>12.9%</i>	<i>13.0%</i>	<i>16.6%</i>
<i>Cost/income ratio</i>	<i>19.8%</i>	<i>19.2%</i>	<i>19.0%</i>	<i>21.0%</i>	<i>20.7%</i>



# QUARTERLY BALANCE SHEET

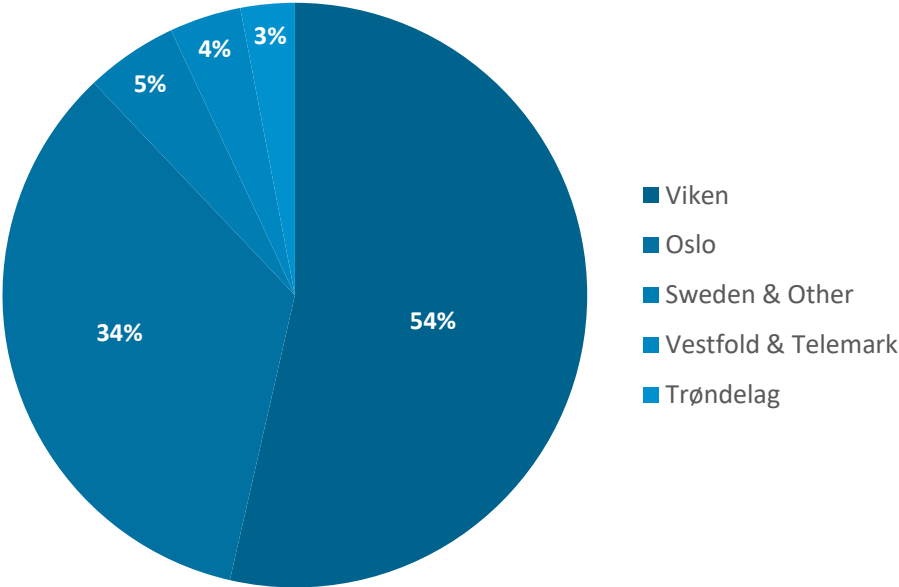
## BS (NOKm)

	Q1-20	Q4-19	Q3-19	Q2-19	Q1-19
Loans to credit institutions	1,315	924	1,004	1,785	951
Loans to customers	13,503	13,161	13,191	12,539	12,065
Bonds and other securities	3,053	3,320	3,467	3,998	3,797
Shareholdings in associated companies	23	22	35	37	37
Other assets	71	83	66	76	69
<b>Total assets</b>	<b>17,964</b>	<b>17,511</b>	<b>17,762</b>	<b>18,435</b>	<b>16,919</b>
Deposits from customers and	8,628	8,189	8,561	9,396	8,612
Senior securities issued	5,472	5,624	5,604	5,551	5,279
Other liabilities	269	171	183	124	152
Tier 2 subordinated securities issued	270	270	270	288	270
Additional tier 1 capital	200	200	200	239	200
Other equity	3,125	3,057	2,945	2,837	2,406
<b>Total liabilities and equity</b>	<b>17,964</b>	<b>17,511</b>	<b>17,762</b>	<b>18,435</b>	<b>16,919</b>

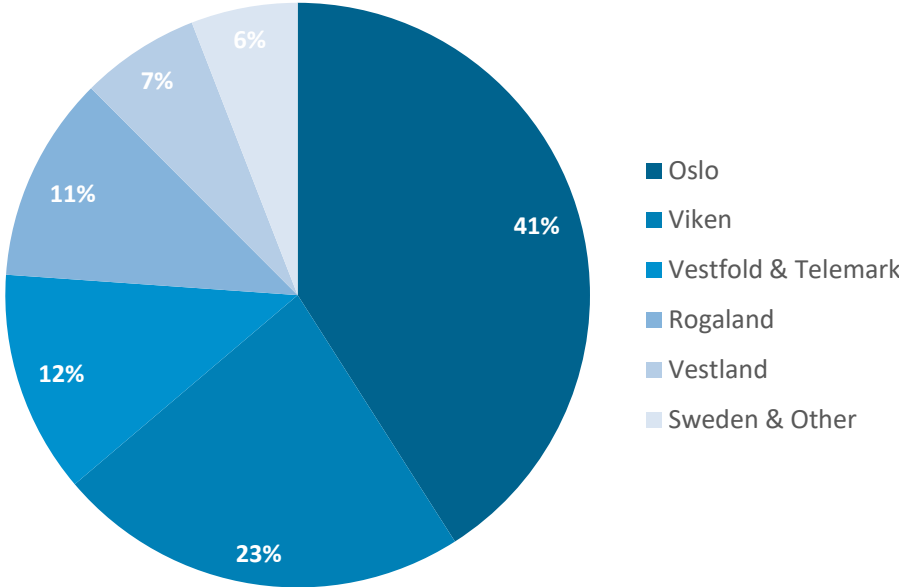
# REAL ESTATE | EXPOSURE

**Geographical residential property exposure (NOKm)**  $\Sigma = \text{NOK } 8,641\text{m}$

*NOKm of gross exposure*



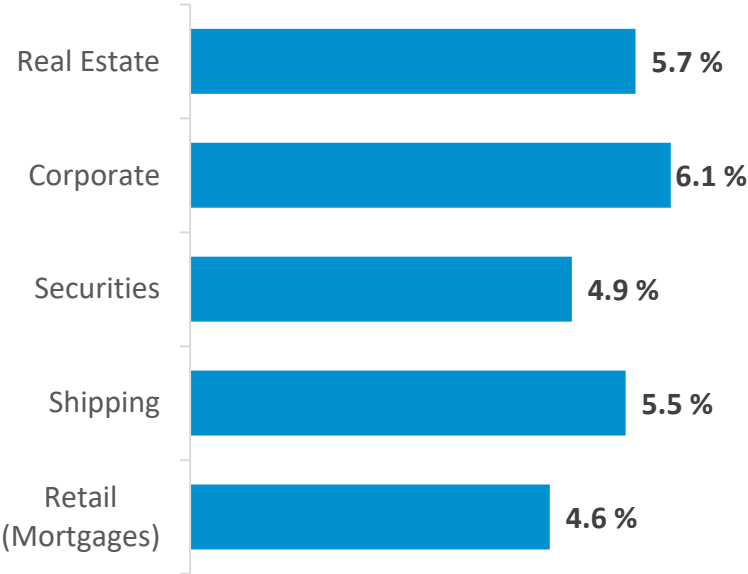
**Geographical commercial property exposure (NOKm)**  $\Sigma = \text{NOK } 3,262\text{m}$



# MARGINS AND INTEREST CONTRIBUTION

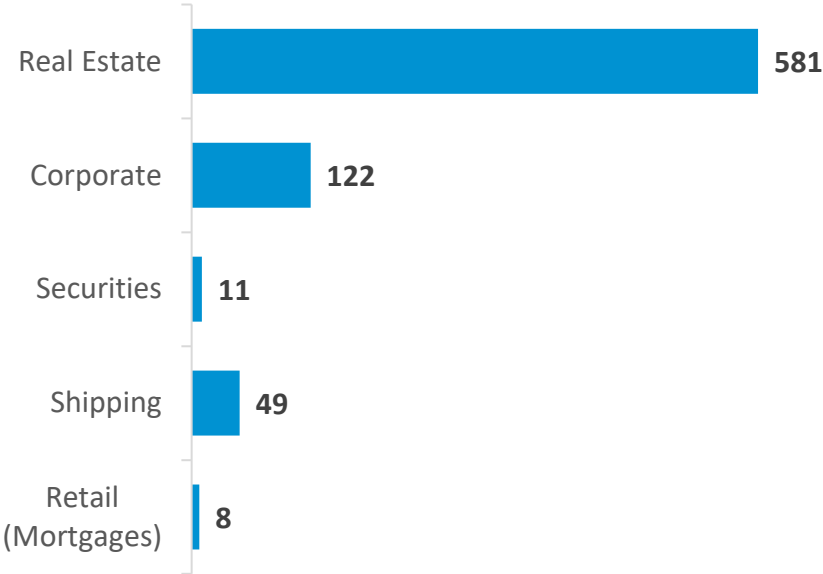
## Margins per business area

Estimated annualized margins including commissions, excluding front and back-end fees over 3M Nibor or similar rate



## Interest contribution per business area

NOKm, estimated interest contribution including commissions, excluding front and back-end fees over 3M Nibor or similar rate



Note segment margins are estimated on the basis of terms of existing loans and will therefore differ from reported total lending margins.

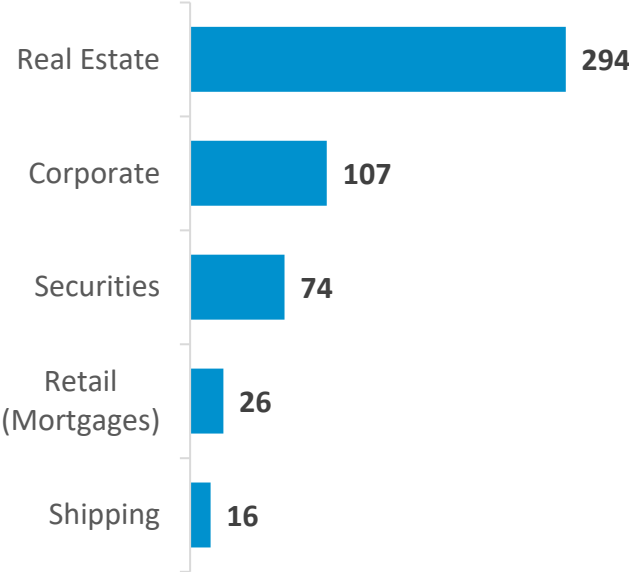
Based on terms and 3M NIBOR as of 31.03.2020

# NUMBER OF CUSTOMERS

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Number of customers per business area

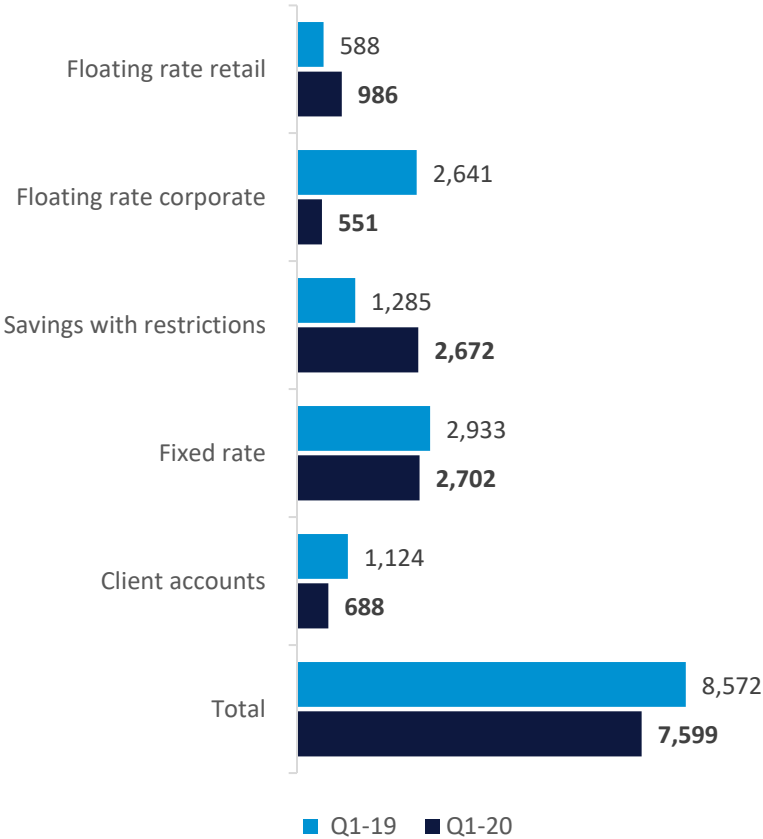
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# CUSTOMER DEPOSITS

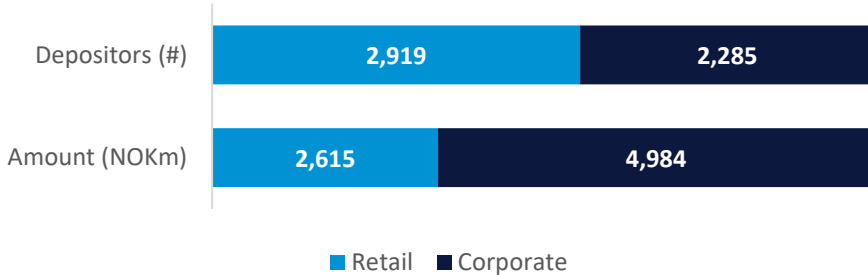
## Deposits by product

NOKm



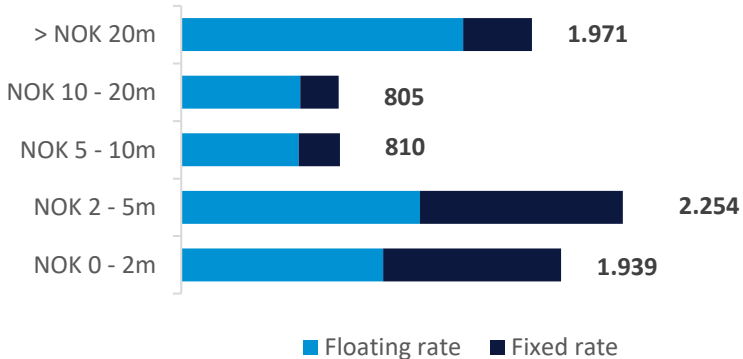
## Deposits by type

NOKm



## Deposits by size

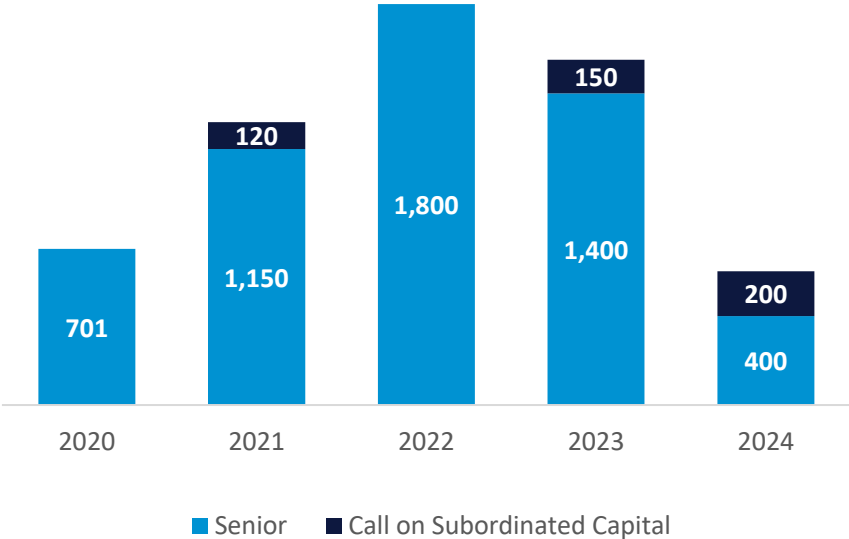
NOKm



# MARKET FUNDING

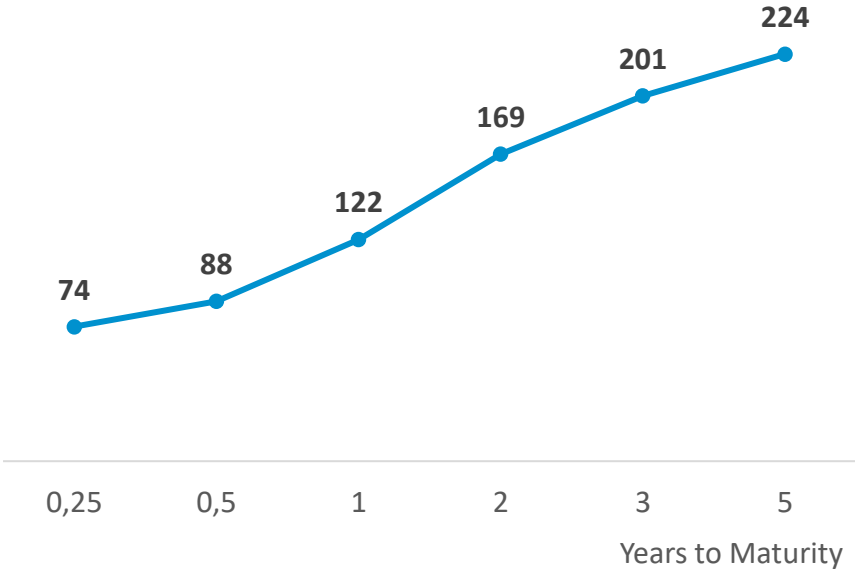
## Market funding maturities

NOKm, net of own holdings



## Credit spreads

Basis points over 3M Nibor



Source: Nordic Bond Pricing

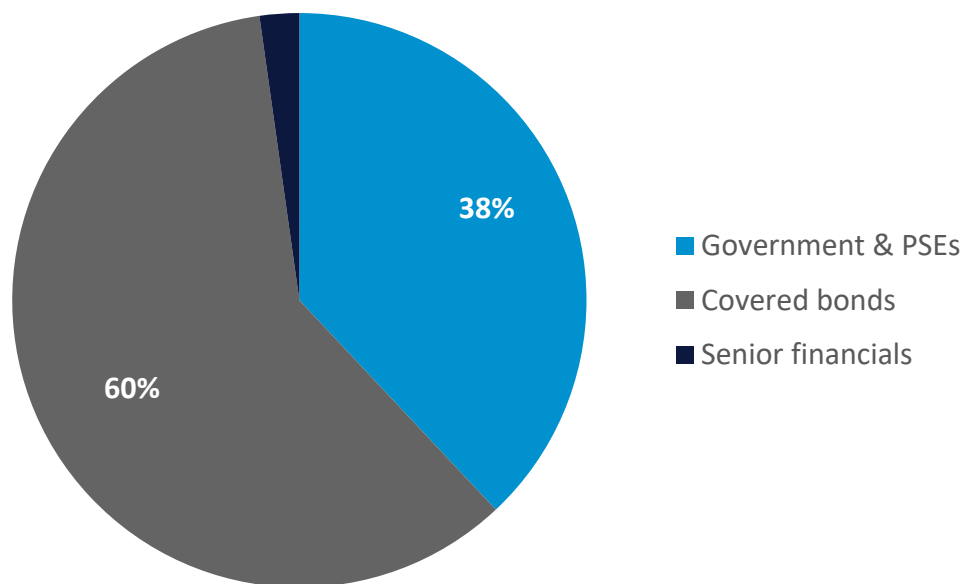
# SURPLUS LIQUIDITY

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## Bond portfolio

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Market value of bonds and funds comprising surplus liquidity



## Key comments

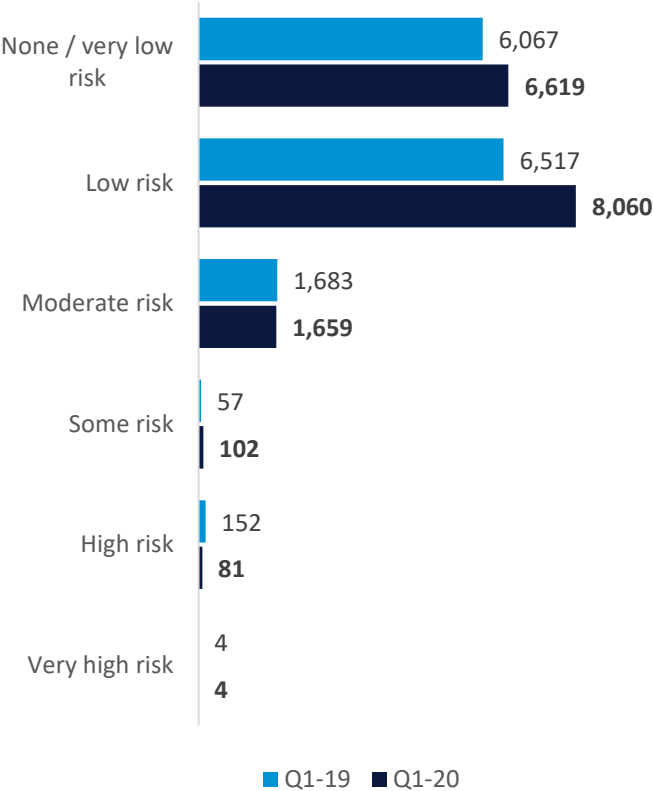
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- The bank's liquidity is comprised of cash and highly liquid bonds
- High share of government & PSEs to reduce credit spread risk and increase short-term liquidity
- Large share of covered bonds, mainly short to medium maturities

# COMMITMENTS BY RISK CLASSIFICATION

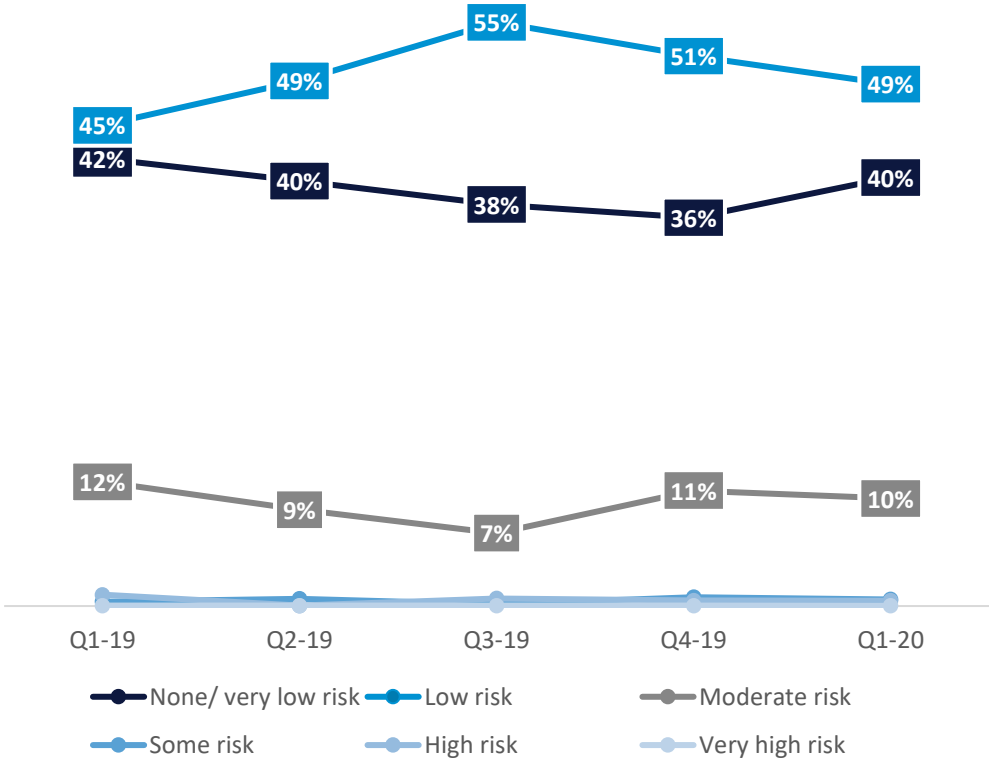
## Risk classification

NOKm



## Historical risk classification

NOKm

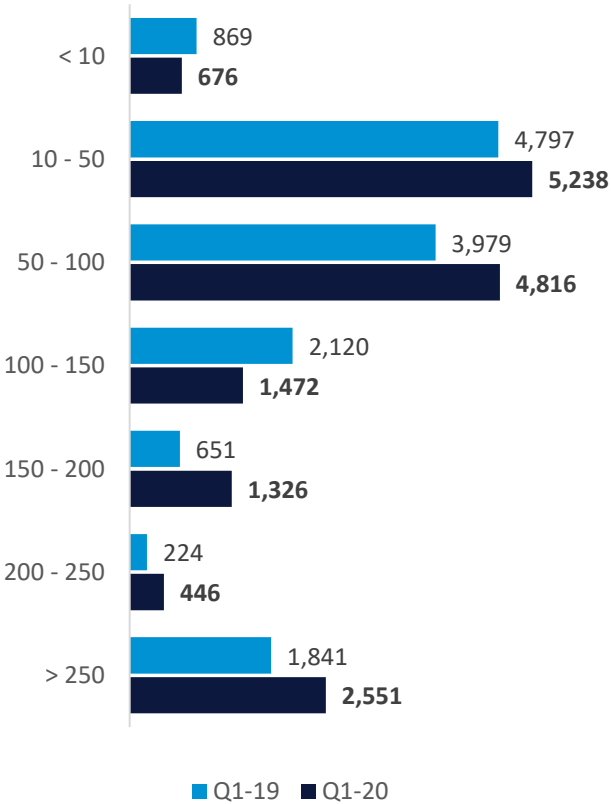




# COMMITMENTS BY SIZE

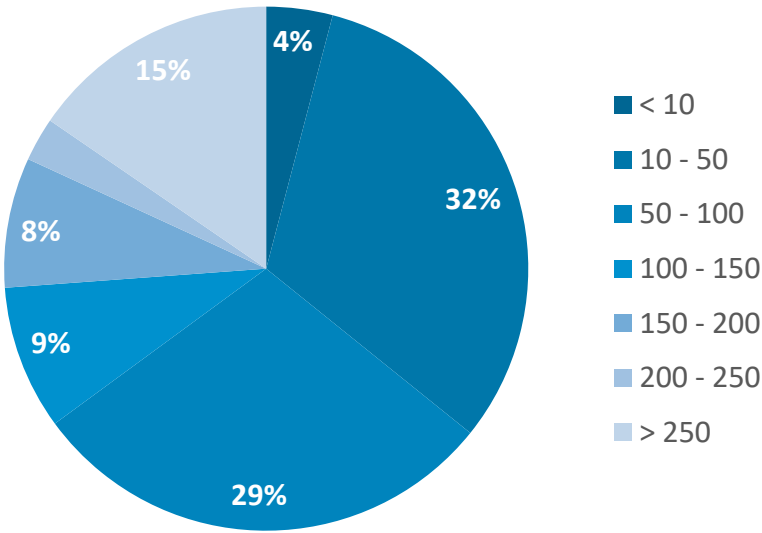
## Commitment size per customer

NOKm



## Distribution of commitments by size

Percent of NOKm



- Maximum size on a single customer NOK 300m
- Maximum size on group / consolidated basis NOK 400m

Pareto bank